

National Storytelling Network
Income and Expense
 January through December 2013

Jan - Dec 13

| | |
|---|----------------|
| Ordinary Income/Expense | |
| Income | |
| 4000 · Contributed support | |
| 4010 · Indiv/business contribution | 25,867 |
| 4110 · Donated pro services - GAAP | 5,360 |
| 4130 · Gifts in kind - goods | 3,985 |
| Total 4000 · Contributed support | 35,212 |
| 5000 · Earned revenues | |
| 5110 · Publication sales - program- | 3,196 |
| 5112 · Teller Page Listings-Storynet | 5,620 |
| 5150 · Program-related sales - other | 8,064 |
| 5180 · Program service fees | 100,719 |
| 5181 · Concert Tickets | 2,790 |
| 5210 · Membership dues - individuals | 84,003 |
| 5220 · Assessments & dues - orgs | 23,640 |
| 5310 · Interest-savings/short-term inv | 110 |
| 5320 · Dividends & interest-securities | 2 |
| 5450 · Advertising revenues | 15,386 |
| 5475 · SIG Admin Fees | 5,261 |
| 5476 · Grant Admin Fees | 1,500 |
| 5477 · SMP Fees Earned | 1,970 |
| 5478 · ETSU Admin Fees | 1,800 |
| 5480 · Admin Fees, Other | -50 |
| 5479 · Festival Payment ISC | 4,779 |
| 5490 · Miscellaneous revenue | 28,631 |
| Total 5000 · Earned revenues | 287,421 |
| 6900 · Assets released fr restrictions | |
| 6910 · Satisfaction of use restric | 0 |
| Total 6900 · Assets released fr restrictions | 0 |
| Total Income | 322,633 |
| Cost of Goods Sold | |
| 6999 · Cost of Goods Sold | 93 |
| Total COGS | 93 |
| Gross Profit | 322,541 |
| Expense | |
| 7000 · Grant & contract expense | |
| 7019 · All Grants | |
| 7021 · Brimstone | 11,000 |
| 7022 · Member Grants | 4,270 |
| 7025 · Awards & grants - individuals | 1,340 |
| Total 7019 · All Grants | 16,610 |
| 7070 · Grant Admin Fees | 1,500 |
| Total 7000 · Grant & contract expense | 18,110 |
| 7200 · Salaries & related expenses | |
| 7220 · Salaries & wages - other | 89,807 |
| 7240 · Employee benefits - not pension | 3,808 |
| 7250 · Payroll taxes | 7,847 |
| Total 7200 · Salaries & related expenses | 101,462 |
| 7500 · Other personnel expenses | |
| 7540 · Professional fees - other | 33,418 |
| 7541 · Professional Fees Donated | 5,360 |
| Total 7500 · Other personnel expenses | 38,778 |

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| 8100 · Non-personnel expenses | |
| 8105 · Computer Equipment & Software | 197 |
| 8110 · Supplies | 7,636 |
| 8130 · Telephone & telecommunications | 4,406 |
| 8140 · Postage, shipping, delivery | 3,849 |
| 8160 · Equip rental & maintenance | 1,785 |
| 8170 · Printing & copying | 24,488 |
| 8199 · Non-Personnel Other | 96 |
| Total 8100 · Non-personnel expenses | 42,457 |
| 8200 · Occupancy expenses | |
| 8210 · Rent, parking, other occupancy | 9,600 |
| 8220 · Utilities | 1,811 |
| 8260 · Other | 315 |
| Total 8200 · Occupancy expenses | 11,726 |
| 8300 · Travel & meetings expenses | |
| 8310 · Travel | 19,035 |
| 8320 · Conference, convention, meeting | 18,080 |
| 8325 · Honoraria | 10,721 |
| 8330 · Sound, technology | 2,946 |
| Total 8300 · Travel & meetings expenses | 50,782 |
| 8400 · Depreciation & amortization exp | |
| 8450 · Depreciation & amortization | 124 |
| Total 8400 · Depreciation & amortization exp | 124 |
| 8500 · Misc expenses | |
| 8516 · Marketing Expense | 1,872 |
| 8520 · Insurance - non-employee | 3,688 |
| 8530 · Membership dues - organization | 910 |
| 8535 · Membership Database | 3,576 |
| 8545 · SIG Admin Fees | 5,261 |
| 8547 · Non-NSN Event Sponsorship | 6,000 |
| 8560 · Outside computer services | 1,071 |
| 8590 · Other expenses | 96 |
| Total 8500 · Misc expenses | 22,474 |
| 8600 · Business expenses | |
| 8610 · Bad debt expense | 141 |
| 8620 · Sales taxes | 396 |
| 8640 · Bank Fees | 7,060 |
| 8650 · Taxes - other | 44 |
| 8670 · Organizational (corp) expenses | 631 |
| 8680 · NSF Checks | 60 |
| 8600 · Business expenses - Other | 0 |
| Total 8600 · Business expenses | 8,332 |
| 7300 · Relocation | |
| 7420 · Relocation | 2,077 |
| Total 7300 · Relocation | 2,077 |
| Total Expense | 296,322 |
| Net Ordinary Income | 26,219 |

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Accrual Basis

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|-------------------------------------|---------------|
| Other Income/Expense | |
| Other Expense | |
| 9950 · Transfer to Restricted Funds | 0 |
| Total Other Expense | 0 |
| Net Other Income | 0 |
| Net Income | <u>26,219</u> |