

**National Storytelling Network**  
**Income and Expense Budget**  
 January through December 2017

Jan - Dec 17

<b>Ordinary Income/Expense</b>	
<b>Income</b>	
4000 · Contributed support	
4010 · Indiv/business contribution	19,920
4110 · Donated pro services - GAAP	5,000
4130 · Gifts in kind - goods	1,097
4140 · Grants Received	5,750
4150 · Donated use of facilities	15,629
4155 · Board Contributed Travel Expens	3,352
<b>Total 4000 · Contributed support</b>	<b>50,748</b>
5000 · Earned revenues	
5110 · Publication sales - program-	190
5112 · Teller Page Listings-Storynet	6,674
5141 · Conference Sponsorships	6,500
5150 · Program-related sales - other	536
5180 · Program service fees	86,226
5181 · Concert Tickets	2,635
5210 · Membership dues - individuals	92,425
5220 · Assessments & dues - orgs	16,589
5310 · Interest-savings/short-term inv	2,085
5450 · Advertising revenues	11,500
5475 · SIG Admin Fees	5,634
5476 · Grant Admin Fees	500
5477 · SMP Fees Earned	315
5478 · ETSU Admin Fees	1,669
5480 · Admin Fees, Other	250
5490 · Miscellaneous revenue	25
5495 · Resource Room Admin Commission	663
<b>Total 5000 · Earned revenues</b>	<b>234,416</b>
6900 · Assets released fr restrictions	
6910 · Satisfaction of use restric	4,408
<b>Total 6900 · Assets released fr restrictions</b>	<b>4,408</b>
<b>Total Income</b>	<b>289,572</b>
<b>Cost of Goods Sold</b>	
6999 · Cost of Goods Sold	0
<b>Total COGS</b>	<b>0</b>
<b>Gross Profit</b>	<b>289,572</b>

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<b>Expense</b>	
7000 · Grant & contract expense	
7019 · All Grants	
7021 · Brimstone	5,000
7022 · Member Grants	4,408
7025 · Awards & grants - individuals	475
<b>Total 7019 · All Grants</b>	<b>9,883</b>
7050 · Specific assistance - ind	440
<b>Total 7000 · Grant &amp; contract expense</b>	<b>10,323</b>
7200 · Salaries & related expenses	
7220 · Salaries & wages - other	67,348
7221 · Severance Pay	13,074
7222 · Vacation Pay	4,299
7223 · Salaries-KC	31,750
7240 · Employee benefits - not pension	3,918
7250 · Payroll taxes	8,993
7200 · Salaries & related expenses - Other	46
<b>Total 7200 · Salaries &amp; related expenses</b>	<b>129,428</b>
7500 · Other personnel expenses	
7540 · Professional fees - other	26,980
7541 · Professional Fees Donated	5,000
<b>Total 7500 · Other personnel expenses</b>	<b>31,980</b>
8100 · Non-personnel expenses	
8105 · Computer Equipment & Software	1,411
8110 · Supplies	886
8120 · Donated materials & supplies	64
8130 · Telephone & telecommunications	4,967
8140 · Postage, shipping, delivery	2,055
8160 · Equip rental & maintenance	1,487
8170 · Printing & copying	18,632
8180 · Books, subscriptions, reference	675
8190 · In-house publications	0
<b>Total 8100 · Non-personnel expenses</b>	<b>30,177</b>
8200 · Occupancy expenses	
8210 · Rent, parking, other occupancy	8,000
8220 · Utilities	1,434
8260 · Other	263
<b>Total 8200 · Occupancy expenses</b>	<b>9,697</b>

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<b>8300 · Travel &amp; meetings expenses</b>	
8310 · Travel	15,809
8311 · Travel-Donated	5,066
8320 · Conference,convention,meeting	16,779
8325 · Honoraria	13,580
8330 · Sound, technology	2,514
<b>Total 8300 · Travel &amp; meetings expenses</b>	<b>53,748</b>
<b>8500 · Misc expenses</b>	
8516 · Marketing Expense	1,500
8520 · Insurance - non-employee	5,020
8530 · Membership dues - organization	425
8535 · Membership Database	4,320
8545 · SIG Admin Fees	5,634
8560 · Outside computer services	1,578
8590 · Other expenses	1,000
<b>Total 8500 · Misc expenses</b>	<b>19,477</b>
<b>8600 · Business expenses</b>	
8610 · Bad debt expense	0
8640 · Bank Fees	6,244
8650 · Taxes - other	44
8670 · Organizational (corp) expenses	308
<b>Total 8600 · Business expenses</b>	<b>6,596</b>
<b>7300 · Relocation</b>	
7310 · Payroll	35,000
7315 · Payroll Taxes	2,572
7320 · Rent	15,629
7325 · Telephone	420
7330 · Postage and Shipping	468
7335 · Copies	60
7340 · Supplies	180
7350 · Mileage	517
7355 · Consulting	150
7360 · Meals and Entertainment	900
7365 · Dues and subscriptions	400
7370 · Equipment	100
7420 · Relocation	2,500
<b>Total 7300 · Relocation</b>	<b>58,896</b>
<b>Total Expense</b>	<b>350,322</b>
<b>Net Ordinary Income</b>	<b>-60,750</b>

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Accrual Basis

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Other Income/Expense	
Other Expense	
9950 · Transfer to Restricted Funds	181
Total Other Expense	181
Net Other Income	-181
Net Income	<u>-60,931</u>