

National Storytelling Network Profit & Loss

	Budget 2019 based on 2018 actual	Budget +10% 2019	Budget +10% 2019
Ordinary Income/Expense			
Income			
4000 · Contributed support			
4010 · Indiv/business contribution	\$ 24,300.00	\$ 24,300.00	\$ 24,300.00
4110 · Donated pro services - GAAP	Offset	Offset	Offset
4130 · Gifts in kind - goods	Offset	offset	offset
4140 · Grants Received			
4150 · Donated use of facilities	\$ -	\$ -	\$ -
4155 · Board Contributed Travel Expense	offset	offset	offset
4560 · SMP Contributions	\$ -	\$ -	\$ -
Total 4000 · Contributed support	\$ 24,300.00	\$ 24,300.00	\$ 24,300.00
5000 · Earned revenues			
5110 · Publication sales - program-	\$ -	\$ -	\$ -
5112 · Teller Page Listings-Storynet	\$ 5,700.00	\$ 5,700.00	\$ 5,700.00
5141 · Conference Sponsorships-Nondedu	\$ 9,070.00	\$ 9,070.00	\$ 9,070.00
5150 · Program-related sales - other	\$ 3,660.00	\$ 3,660.00	\$ 3,660.00
5180 · Conference & Other Program Fees	\$ 61,405.00	\$ 64,339.72	\$ 72,184.60
5181 · Concert Tickets	\$ -	\$ -	\$ -
5210 · Membership dues - individuals	\$ 58,400.00	\$ 64,240.00	\$ 64,240.00
5220 · Assessments & dues - orgs	\$ 11,600.00	\$ 12,815.00	\$ 12,815.00
5310 · Interest-savings/short-term inv	\$ 800.00	\$ 800.00	\$ 800.00
5450 · Advertising revenues	\$ 3,630.00	\$ 3,630.00	\$ 3,630.00
5475 · SIG Admin Fees	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00
5476 · Grant Admin Fees	\$ -	\$ -	\$ -
5477 · SMP Fees Earned	\$ 25.00	\$ 25.00	\$ 25.00
5478 · ETSU Admin Fees	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00
5480 · Admin Fees, Other	\$ (285.00)	\$ 300.00	\$ 300.00
5490 · Miscellaneous revenue	\$ 300.00	\$ 300.00	\$ 300.00
5495 · Resource Room Admin Commission	\$ 400.00	\$ 400.00	\$ 400.00
5000 · Earned revenues - Other			
Total 5000 · Earned revenues	\$ 157,605.00	\$ 168,179.72	\$ 176,024.60
6900 · Assets released fr restrictions			
6910 · Satisfaction of use restric	\$ 1,170.00	\$ 1,170.00	\$ 1,170.00
6920 · LB&E acquisition satisfaction	\$ -	\$ -	\$ -
6930 · Time restriction satisfaction	\$ -	\$ -	\$ -
6900 · Assets released fr restrictions - Other	\$ -	\$ -	\$ -
Total 6900 · Assets released fr restrictions	\$ 1,170.00	\$ 1,170.00	\$ 1,170.00
Total Income	\$ 181,905.00	\$ 192,479.72	\$ 200,324.60
Cost of Goods Sold			
6999 · Cost of Goods Sold	\$ -	\$ -	\$ -
Total COGS	\$ -	\$ -	\$ -
Gross Profit	\$ 181,905.00	\$ 192,479.72	\$ 200,324.60

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Expense	Budget 2019 based on 2018 actual	Budget +10% 2019	Budget +10% 2019
69800 · Uncategorized Expenses			
7000 · Grant & contract expense			
7019 · All Grants			
7021 · Brimstone	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00
7022 · Member Grants	\$ -		
7025 · Awards & grants - individuals	\$ 450.00	\$ 450.00	\$ 450.00
Total 7019 · All Grants	\$ 2,450.00	\$ 2,450.00	\$ 2,450.00
7050 · Specific assistance - ind	\$ -	\$ -	\$ -
7070 · Grant Admin Fees	\$ -	\$ -	\$ -
Total 7000 · Grant & contract expense	\$ 2,450.00	\$ 2,450.00	\$ 2,450.00
7200 · Salaries & related expenses			
7220 · Salaries & wages - other	\$ 83,760.00	\$ 83,760.00	\$ 83,760.00
7240 · Employee benefits - not pension			
7250 · Payroll taxes	\$ 6,407.64	\$ 6,407.64	\$ 6,407.64
7200 · Salaries & related expenses - Other			
Total 7200 · Salaries & related expenses	\$ 90,167.64	\$ 90,167.64	\$ 90,167.64
7500 · Other personnel expenses			
7540 · Professional fees - other	\$ 21,530.00	\$ 21,530.00	\$ 21,530.00
7541 · Professional Fees Donated	offset	offset	offset
7550 · Temporary help - contract			
7555 · Other			
7560 · Staff Recruitment Fees			
Total 7500 · Other personnel expenses	\$ 21,530.00	\$ 21,530.00	\$ 21,530.00
8100 · Non-personnel expenses			
8105 · Computer Equipment & Software	\$ 1,247.00	\$ 1,247.00	\$ 1,247.00
8110 · Supplies			
8120 · Donated materials & supplies			
8130 · Telephone & telecommunications	\$ 1,132.00	\$ 1,132.00	\$ 1,132.00
8140 · Postage, shipping, delivery	\$ 520.00	\$ 520.00	\$ 520.00
8160 · Equip rental & maintenance	\$ -	\$ -	\$ -
8170 · Printing & copying	\$ 13,311.00	\$ 13,311.00	\$ 13,311.00
8180 · Books, subscriptions, reference	\$ -	\$ -	\$ -
Total 8100 · Non-personnel expenses	\$ 16,210.00	\$ 16,210.00	\$ 16,210.00
8200 · Occupancy expenses			
8210 · Rent, parking, other occupancy	\$ -	\$ -	\$ -
8220 · Utilities	\$ -	\$ -	\$ -
8260 · Other	\$ -	\$ -	\$ -
Total 8200 · Occupancy expenses	\$ -	\$ -	\$ -
8300 · Travel & meetings expenses			
8317 · Sponsored Honoraria	\$ -	\$ -	\$ -
8315 · Sponsored Travel	\$ -	\$ -	\$ -

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8310 · Travel	\$ 9,695.00	\$ 9,695.00	\$ 9,695.00
8311 · Travel-Donated	offset	offset	offset
8320 · Conference,convention,meeting	\$ 30,175.00	\$ 30,175.00	\$ 30,175.00
8325 · Honoraria	\$ 11,000.00	\$ 11,000.00	\$ 11,000.00
8330 · Sound, technology			
8300 · Travel & meetings expenses - Other	\$ 3,340.00	\$ 3,340.00	\$ 3,340.00
Total 8300 · Travel & meetings expenses	\$ 54,210.00	\$ 54,210.00	\$ 54,210.00
8500 · Misc expenses			
8510 · Interest expense - general	\$ -	\$ -	\$ -
8516 · Marketing Expense	\$ 500.00	\$ 500.00	\$ 500.00
8520 · Insurance - non-employee	\$ 5,075.00	\$ 5,075.00	\$ 5,075.00
8530 · Membership dues - organization	\$ 395.00	\$ 395.00	\$ 395.00
8535 · Membership Database	\$ -	\$ -	\$ -
8540 · Staff development	\$ -	\$ -	\$ -
8545 · SIG Admin Fees	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00
8547 · Non-NSN Event Sponsorship	\$ 100.00	\$ 100.00	\$ 100.00
8555 · Program Related Fees			
8560 · Outside computer services	\$ 850.00	\$ 850.00	\$ 850.00
8561 · Website Enhancement	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
8590 · Other expenses	\$ -	\$ -	\$ -
8591 · Reconciliation Discrepancies	\$ -	\$ -	\$ -
8500 · Misc expenses - Other	\$ -	\$ -	\$ -
Total 8500 · Misc expenses	\$ 11,220.00	\$ 11,220.00	\$ 11,220.00
8600 · Business expenses			
8610 · Bad debt expense			
8640 · Bank Fees	\$ 4,300.00	\$ 4,300.00	\$ 4,300.00
8650 · Taxes - other	\$ 65.00	\$ 65.00	\$ 65.00
8670 · Organizational (corp) expenses	\$ 200.00	\$ 200.00	\$ 200.00
Total 8600 · Business expenses	\$ 4,565.00	\$ 4,565.00	\$ 4,565.00
7300 · Relocation			
7310 · Payroll			
7320 · Rent			
7325 · Telephone			
7330 · Postage and Shipping			
7335 · Copies			
7340 · Supplies			
7350 · Mileage			
7355 · Consulting			
7360 · Meals and Entertainment			
7365 · Dues and subscriptions			
7370 · Equipment			
7420 · Relocation			

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Total 7300 · Relocation	\$ -	\$ -	\$ -
Total Expense	\$ 200,352.64	\$ 200,352.64	\$ 200,352.64
Net Ordinary Income	\$ (18,447.64)	\$ (7,872.92)	\$ (28.04)
Other Income/Expense			
9950 · Transfer to Restricted Funds	\$ (2,000.00)	\$ (2,000.00)	\$ (2,000.00)
Total Other Expense	\$ -	\$ -	\$ -
Net Income	\$ (18,447.64)	\$ (7,872.92)	\$ (28.04)

Net Income