

## National Storytelling Network Statement of Activities

	Jan - Dec 20	Budget 2021 - 1 1/2 time Staff	Budget 2021 - 2 1/2 Time Staff
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>4000 · Contributed support</b>			
4010 · Indiv/business contribution	53,051	34,000	34,000
4110 · Donated pro services - GAAP	5,000	5,000	5,000
4155 · Board Contributed Travel Expens	618	-	-
4560 · SMP Contributions	0	-	-
<b>Total 4000 · Contributed support</b>	<b>58,669</b>	<b>39,000</b>	<b>39,000</b>
<b>5000 · Earned revenues</b>			
5112 · Teller Page Listings-Storynet	4,820	4,000	4,000
5141 · Conference Sponsorships-Nondedu	0		
5150 · Program-related sales - other	5,924	5,000	5,000
Digital Programming		6,000	7,200
5180 · Conference & Other Program Fees	75,033	75,000	75,000
5181 · Concert Tickets	0		
5210 · Membership dues - individuals	51,025	50,000	50,000
5220 · Assessments & dues - orgs	8,765	9,000	9,000
5310 · Interest-savings/short-term inv	1,174	1,200	1,200
5440 · Non-program sales	516	3,000	3,000
5450 · Advertising revenues	200	200	500
5475 · SIG Admin Fees	3,150	3,000	3,000
5476 · Grant Admin Fees	0		
5477 · SMP Fees Earned	230		
5478 · ETSU Admin Fees	500	500	500
5480 · Admin Fees, Other	10,309	1,000	1,000
5490 · Miscellaneous revenue	14,704	-	-
5495 · Resource Room Admin Commission	0		
5000 · Earned revenues - Other	350		
<b>Total 5000 · Earned revenues</b>	<b>176,700</b>	<b>157,900</b>	<b>159,400</b>
<b>6900 · Assets released fr restrictions</b>			
6910 · Satisfaction of use restric	0		
<b>Total 6900 · Assets released fr restrictions</b>	<b>0</b>	<b>-</b>	<b>-</b>
<b>Total Income</b>	<b>235,369</b>	<b>196,900</b>	<b>198,400</b>
<b>Gross Profit</b>	<b>235,369</b>	<b>196,900</b>	<b>198,400</b>
<b>Expense</b>			
<b>7000 · Grant &amp; contract expense</b>			
7019 · All Grants			
7021 · Brimstone	0		
7022 · Member Grants	0		
7025 · Awards & grants - individuals	10,825	7,900	7,900
<b>Total 7019 · All Grants</b>	<b>10,825</b>	<b>7,900</b>	<b>7,900</b>
<b>Total 7000 · Grant &amp; contract expense</b>	<b>10,825</b>	<b>7,900</b>	<b>7,900</b>
<b>7200 · Salaries &amp; related expenses</b>			
Operations + 20 hr assistant		71,800	
Operations + 2 20 hr assistants			84,600

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<b>Conference Digital Personnel</b>			
7220 · Salaries & wages - other	76,700		
7240 · Employee benefits - not pension	0		
7250 · Payroll taxes	5,327	5,500	6,470
7260 · Payroll Processing Fee	84		
7200 · Salaries & related expenses - Other	0		
<b>Total 7200 · Salaries &amp; related expenses</b>	<b>82,111</b>	<b>77,300</b>	<b>91,070</b>
<b>7500 · Other personnel expenses</b>			
7540 · Professional fees - other	504		
7541 · Professional Fees Donated	5,000	5,000	5,000
<b>Contract Labor</b>		15,000	15,000
7542 · Professional Fees - Magazine	5,750		
7550 · Temporary help - contract	0		
<b>Total 7500 · Other personnel expenses</b>	<b>11,254</b>	<b>20,000</b>	<b>20,000</b>
<b>8100 · Non-personnel expenses</b>			
8105 · Computer Equipment & Software	263	1,000	1,000
8110 · Supplies	932	1,000	1,000
8130 · Telephone & telecommunications	1,002	1,000	1,000
8140 · Postage, shipping, delivery	331		
8150 · Mailing services	21		
8170 · Printing & copying	0		
8171 · Printing - Magazine	4,198		
8180 · Books, subscriptions, reference	1,010	1,000	1,000
8196 · Contributions SIGS to NSN	6,200		
<b>Total 8100 · Non-personnel expenses</b>	<b>13,957</b>	<b>4,000</b>	<b>4,000</b>
<b>8200 · Occupancy expenses</b>			
8260 · Other	0		
<b>Total 8200 · Occupancy expenses</b>	<b>1,111</b>	<b>-</b>	<b>-</b>
<b>8300 · Travel &amp; meetings expenses</b>			
8310 · Travel	2,603		
8311 · Travel-Donated	618		
8320 · Conference, convention, meeting	48,483	20,000	20,000
8325 · Honoraria	800		
8330 · Sound, technology	3,527	12,000	12,000
8300 · Travel & meetings expenses - Other	0		
<b>Total 8300 · Travel &amp; meetings expenses</b>	<b>56,031</b>	<b>32,000</b>	<b>32,000</b>
<b>8500 · Misc expenses</b>			
8510 · Interest expense - general	18		
8516 · Marketing Expense	724	500	500
8520 · Insurance - non-employee	1,155	1,200	1,200
8530 · Membership dues - organization	589	500	500
8540 · Staff development	789	500	500
8545 · SIG Admin Fees	3,150	3,000	3,000
8546 · Grant Admin Fees	0		
8555 · Program Related Fees	0		

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8560 · Outside computer svcs/website	3,368		
Website Expense		10,000	10,000
8561 · Website Enhancement	6,719		
8590 · Other expenses	-1		
<b>Total 8500 · Misc expenses</b>	<b>16,511</b>	<b>15,700</b>	<b>15,700</b>
8600 · Business expenses			
8610 · Bad debt expense	0		
8640 · Bank Fees	3,664	3,800	3,800
8650 · Taxes - other	0		
8670 · Organizational (corp) expenses	230	200	200
8680 · NSF Checks	0		
<b>Total 8600 · Business expenses</b>	<b>3,894</b>	<b>4,000</b>	<b>4,000</b>
<b>Total Expense</b>	<b>195,694</b>	<b>160,900</b>	<b>174,670</b>
<b>Net Ordinary Income</b>	<b>39,675</b>	<b>36,000</b>	<b>23,730</b>
<b>Other Income/Expense</b>			
<b>Other Expense</b>			
9950 · Transfer to Restricted Funds	-4,250	-	-
<b>Total Other Expense</b>	<b>-4,250</b>	<b>-</b>	<b>-</b>
<b>Net Other Income</b>	<b>4,250</b>	<b>-</b>	<b>-</b>
<b>Net Income</b>	<b>43,925</b>	<b>36,000</b>	<b>23,730</b>