



Board Meeting Minutes  
September 9, 2026  
6:00-8:00 pm (CST)

**I. Call to Order**

Caleb Hubbard

PRESENT: Karin Amano, Melissa Fees, Caleb Hubbard, Amanda Lawrence, Gwendolyn Napier, Rishi Nixon, Claire Nolan, Emily Stamets, Guest: Fran Stalling (ECO rep)

**II. Review and Approval of August 2026 Meeting Minutes**

**General Meeting**

Margaret Read MacDonald

Awaiting approval. No quorum.

**III. Treasurer's Report**

Bob Johnson and Dot Cleveland

Available on NSN website.

**IV. Chair Report**

Caleb Hubbard

Sheila Houser sent Dot and Caleb tickets to Jonesborough Festival. Caleb can pass his on to another board member.

**Motion: That NSN provide Dot Cleveland, our Executive Director, with \$500 to assist with travel to the International Storytelling Festival in Jonesborough. Moved by Margaret MacDonald. Passed unanimously.**

Discussion of budgeting to assist the Executive Director and Chair in attending the festival in the future.

Caleb will set up a meeting of past and future conference coordinators to discuss which things are basic to any conference. Prior to that, Claire will meet with her ad-hoc committee to discuss the Silent Auction at the conference.

Megan Wells will be the board rep to the conference committee this year. She is joining the board as a Member at Large.

NSN needs to plan for our Executive Director's eventual retirement. Dot will prepare a list of her tasks.

Note that it would be good for all board members to have a "What if I were hit by a bus" list of items to handle.

**V. Vice Chair- Elect Report**

Amanda Lawrence

Amanda gave a report on current staffing of committees. All are well staffed, with a few exceptions. Megan Wells is the new chair of the Strategic Planning Committee.

The Finance Committee needs a chair. Oracle needs a new chair.

**VI. 2027 Conference Committee Report**

Megan Wells and Dot Cleveland. Written report from Dot Cleveland, shared by Caleb.

Pre-conference with master classes are planned. Workshops and swaps also for early arrivals. Evening will offer a tour or showboat. Thursday will have a keynote, annual meeting, workshops, SIG meetings, swap. They are planning a longer workshop on collecting community stories. An evening performance is followed by fringes. Friday will include more workshops, slam. Dinner on your own, then evening performance followed by fringes. Saturday is the same with the Oracle Ceremony and concert followed by a closing circle. Sunday will feature a sacred story swap and perhaps a picnic lunch. Evening performances will include poets, featuring diversity of spoken word. Amanda asked that special needs be considered in conference planning.

**VII. Earth Up**

Clair Nolan and Linda Yemoto

Earth Up Conference planned for April 16-18, 2027. Science, Stories, and Stewardship. The schedule is worked out to accommodate tellers around the globe. Eco has a budget prepared. Discussion of which items could be covered by NSN's own budget.

**VIII. Producers & Organizers Special Interest Group (PRO SIG) Report**

Lisa Overholser. No report.

**IX. Storytelling in Organizations Special Interest Group (SIO SIG) Report**

Alicia Dongjoo Bang and Zenobia Judd-Williams. No report at the meeting. Emailed report. Their leadership team met and began planning for the coming year.

**X. Youth-Educators-Storytellers Special Interest Group (YES SIG) Report**

Karin Amano and Kevin Cordi.

Sept 23 story lab about ghost stories with Paul Strickland.

Angela Lloyd Sunbrella Fundraising concert October 17.

**XI. Environmental Storytelling Special Interest Group (ECO SIG) Report**

Claire Nolan and Linda Yemoto.

ECO continues to meet monthly. They are working on Earth Up. Working on their SIG page for the NSN website.  
October 14 is their next meeting.

SIGs are to be involved in conference planning and need to encourage their members to submit workshops.

## **XII. Adjournment**

|                                        |                        |                             |              |              |              |  |  |              |  |
|----------------------------------------|------------------------|-----------------------------|--------------|--------------|--------------|--|--|--------------|--|
| <b>National Storytell Netowrk</b>      |                        |                             |              |              |              |  |  |              |  |
| <b>Statement of Financial Position</b> |                        |                             |              |              |              |  |  |              |  |
| <b>August 31, 2026</b>                 |                        |                             |              |              |              |  |  |              |  |
|                                        |                        |                             |              |              |              |  |  |              |  |
|                                        |                        |                             |              |              |              |  |  |              |  |
|                                        |                        |                             |              |              |              |  |  |              |  |
| Assets                                 |                        |                             |              |              |              |  |  |              |  |
|                                        | Current Assets         |                             |              |              |              |  |  |              |  |
|                                        | 1018                   | Checking Account            | \$35,334.27  | \$13,258.99  |              |  |  | \$22,075.28  |  |
|                                        | 1168                   | Savings Account             | \$136,080.24 | \$151,863.54 |              |  |  | -\$15,783.30 |  |
|                                        | 1077                   | Ray Hicks Legacy Project    | \$6,598.99   | \$6,598.99   |              |  |  | \$0.00       |  |
|                                        | 1099                   | Clearing Account            | \$0.00       | -\$0.40      |              |  |  | \$0.40       |  |
|                                        | 1110                   | Accounts Receivable         | \$1,755.00   | \$1,015.00   |              |  |  | \$740.00     |  |
|                                        | 1013a                  | Amazon Gift Card            | \$81.90      | \$0.00       |              |  |  | \$81.90      |  |
|                                        | 1250                   | Undeposited Funds           | \$0.00       | \$990.25     |              |  |  | -\$990.25    |  |
|                                        | 1440                   | Prepaid Conference Expenses | \$7,487.90   | -\$225.00    |              |  |  | \$7,712.90   |  |
|                                        | Total Current Assets   |                             |              | \$187,338.30 | \$173,501.37 |  |  | \$13,836.93  |  |
|                                        | Fixed Assets           |                             |              |              |              |  |  |              |  |
|                                        | 1645                   | Equipment                   | \$3,768.50   | \$3,768.50   |              |  |  | \$0.00       |  |
|                                        | 1760                   | Accumulated Depreciation    | -\$3,768.50  | -\$3,768.50  |              |  |  | \$0.00       |  |
|                                        | Total Fixed Assets     |                             |              | \$0.00       | \$0.00       |  |  | \$0.00       |  |
|                                        | Long-Term Assets       |                             |              |              |              |  |  |              |  |
|                                        | 1800                   | Certificate of Deposit      | \$65,922.06  | \$64,568.76  |              |  |  | \$1,353.30   |  |
|                                        | Total Long-Term Assets |                             |              | \$65,922.06  | \$64,568.76  |  |  | \$1,353.30   |  |
|                                        | Total Assets           |                             |              | \$253,260.36 | \$238,070.13 |  |  | \$15,190.23  |  |
|                                        |                        |                             |              |              |              |  |  |              |  |
|                                        | Liabilities & Equity   |                             |              |              |              |  |  |              |  |
|                                        | Liabilities            |                             |              |              |              |  |  |              |  |
|                                        | Current Liabilities    |                             |              |              |              |  |  |              |  |

|        |                                          |                           |                                   |              |              |  |              |
|--------|------------------------------------------|---------------------------|-----------------------------------|--------------|--------------|--|--------------|
|        |                                          | 1013                      | USB Credit Card                   | \$512.62     | \$168.11     |  | \$344.51     |
|        |                                          | 2400                      | Payrol Liabilities                | \$22.57      | \$0.00       |  | \$22.57      |
|        |                                          | 2450                      | Payroll Taxes Payable             | \$341.97     | -\$16.13     |  | \$358.10     |
|        |                                          | 2520                      | Payable for Ray Hicks Legacy      | \$6,598.99   | \$6,598.99   |  | \$0.00       |
|        |                                          | 2575                      | Due to ETSU                       | \$0.00       | \$772.00     |  | -\$772.00    |
|        |                                          | Total Current Liabilities |                                   | \$7,476.15   | \$7,522.97   |  | -\$46.82     |
|        | Total Liabilities                        |                           |                                   | \$7,476.15   | \$7,522.97   |  | -\$46.82     |
|        |                                          |                           |                                   |              |              |  |              |
| Equity |                                          |                           |                                   |              |              |  |              |
|        |                                          | 32000                     | Unrestricted Net Assets           | \$73,221.27  | \$35,831.72  |  | \$37,389.55  |
|        |                                          | 3050                      | Net Assets w/o Board Restrictions | \$126,280.41 | \$126,280.41 |  | \$0.00       |
|        | Board Restricted Net Assets              |                           |                                   |              |              |  |              |
|        |                                          | Due to SIGS               |                                   |              |              |  |              |
|        |                                          |                           | Welcome Seed                      | \$1,513.50   | \$1,128.50   |  | \$385.00     |
|        |                                          |                           | ECO                               | \$4,705.00   | \$3,415.00   |  | \$1,290.00   |
|        |                                          |                           | PRO                               | \$6,767.33   | \$6,128.08   |  | \$639.25     |
|        |                                          |                           | SIO                               | \$9,181.76   | \$8,381.76   |  | \$800.00     |
|        |                                          |                           | YES                               | \$22,576.03  | \$21,012.41  |  | \$1,563.62   |
|        |                                          |                           | AL Fund                           | \$3,809.00   | \$0.00       |  | \$3,809.00   |
|        |                                          | Total Due to SIGS         |                                   | \$48,552.62  | \$40,065.75  |  | \$8,486.87   |
|        | Total Board Restricted Net Assets        |                           |                                   | \$48,552.62  | \$40,065.75  |  | \$8,486.87   |
|        | Net Assets with Donor Restrictions       |                           |                                   |              |              |  |              |
|        |                                          | 4012                      | Windham Scholarship Grant         | \$5,729.00   | \$4,644.00   |  | \$1,085.00   |
|        |                                          | 3325                      | Member Grant Funds                | \$11,667.38  | \$11,276.78  |  | \$390.60     |
|        | Total Net Assets with Donor Restrictions |                           |                                   | \$17,396.38  | \$15,920.78  |  | \$1,475.60   |
|        |                                          | 3998                      | Current Year Earnings             | -\$35,832.00 | -\$35,832.00 |  | \$0.00       |
|        | Net Income                               |                           |                                   | \$16,165.53  | \$48,280.50  |  | -\$32,114.97 |
|        | Total Equity                             |                           |                                   | \$245,784.21 | \$230,547.16 |  | \$15,237.05  |
|        | Total Liabilities & Equity               |                           |                                   | \$253,260.36 | \$238,070.13 |  | \$15,190.23  |

|                                      |                                  |  |                   |                    |                   |                     |  |  |  |
|--------------------------------------|----------------------------------|--|-------------------|--------------------|-------------------|---------------------|--|--|--|
| <b>National Storytell Netowrk</b>    |                                  |  |                   |                    |                   |                     |  |  |  |
| <b>Profit &amp; Loss Comparative</b> |                                  |  |                   |                    |                   |                     |  |  |  |
| <b>August 31, 2026</b>               |                                  |  |                   |                    |                   |                     |  |  |  |
|                                      |                                  |  |                   |                    |                   |                     |  |  |  |
|                                      |                                  |  |                   |                    |                   |                     |  |  |  |
| <b>Income</b>                        |                                  |  |                   |                    |                   |                     |  |  |  |
|                                      | Contributed Support              |  |                   |                    |                   |                     |  |  |  |
|                                      | 4010 Indiv/Business Contribution |  | \$431.00          | \$8,968.47         | \$463.10          | \$5,308.00          |  |  |  |
|                                      | 4220 Sponsorships as Donations   |  | \$0.00            | \$2,043.00         | \$0.00            | \$300.00            |  |  |  |
|                                      | <b>Total Contributed Support</b> |  | <b>\$431.00</b>   | <b>\$11,011.47</b> | <b>\$463.10</b>   | <b>\$5,608.00</b>   |  |  |  |
|                                      | Earned Revenue                   |  |                   |                    |                   |                     |  |  |  |
|                                      | 5151 Silent Auction              |  | \$70.00           | \$987.55           | \$0.00            | \$0.00              |  |  |  |
|                                      | 5112 Teller Page Listings        |  | \$220.00          | \$2,060.00         | \$220.00          | \$2,340.00          |  |  |  |
|                                      | 5150 Online Auction Proceeds     |  | \$0.00            | \$4,496.46         | -\$119.00         | \$1,235.00          |  |  |  |
|                                      | 5160 Bookstore                   |  | \$0.00            | \$114.29           | -\$1,420.40       | \$1,876.60          |  |  |  |
|                                      | 5180 Conference/Program Fees     |  | \$172.00          | \$52,864.80        | \$67.00           | \$110,276.85        |  |  |  |
|                                      | 5210 Membership Individual       |  | \$1,597.50        | \$16,297.50        | \$1,775.00        | \$19,070.00         |  |  |  |
|                                      | 5220 Membership Organizations    |  | \$300.00          | \$3,350.00         | \$350.00          | \$2,900.00          |  |  |  |
|                                      | 5310 Interest/Short Term         |  | \$112.80          | \$1,594.73         | \$766.38          | \$3,980.89          |  |  |  |
|                                      | 5440 Non-Program Sales           |  | \$0.00            | \$0.00             | \$0.00            | \$40.00             |  |  |  |
|                                      | 5450 Ads Revenue                 |  | \$0.00            | \$4,425.00         | \$0.00            | \$6,450.00          |  |  |  |
|                                      | 5477 SMP Admin Fees              |  | \$0.00            | \$0.00             | \$0.00            | \$50.00             |  |  |  |
|                                      | 5478 ETSU Admin Fees             |  | \$0.00            | \$0.00             | \$100.00          | \$400.00            |  |  |  |
|                                      | 5820 Special Events              |  | \$0.00            | \$0.00             | \$135.00          | \$135.00            |  |  |  |
|                                      | 5490 Misc Revenue                |  | \$0.00            | \$181.13           | \$0.00            | \$390.35            |  |  |  |
|                                      | <b>Total Earned Revenue</b>      |  | <b>\$2,472.30</b> | <b>\$86,371.46</b> | <b>\$1,873.98</b> | <b>\$149,144.69</b> |  |  |  |
|                                      | <b>Total Income</b>              |  | <b>\$2,903.30</b> | <b>\$97,382.93</b> | <b>\$2,337.08</b> | <b>\$154,752.69</b> |  |  |  |

| Expense |                        |                                 |  |             |             |  |  |          |             |
|---------|------------------------|---------------------------------|--|-------------|-------------|--|--|----------|-------------|
|         | Awards/Grants          |                                 |  |             |             |  |  |          |             |
|         | 7023                   | Windham Scholarship             |  | \$0.00      | \$3,290.00  |  |  | \$0.00   | \$150.00    |
|         | 7022                   | Member Grants                   |  | \$0.00      | \$5,000.00  |  |  | \$0.00   | \$0.00      |
|         | 7025                   | Sunbrella Grant                 |  | \$0.00      | \$1,000.00  |  |  | \$0.00   | \$0.00      |
|         | Total Awards/Grants    |                                 |  | \$0.00      | \$9,290.00  |  |  | \$0.00   | \$150.00    |
|         | Personnel              |                                 |  |             |             |  |  |          |             |
|         | 7220                   | Employee Wages                  |  | \$1,178.00  | \$5,133.00  |  |  | \$814.00 | \$4,537.00  |
|         | 7540                   | Professional Fees               |  | \$461.25    | \$661.25    |  |  | \$0.00   | \$93.88     |
|         | 7250                   | Payroll Taxes                   |  | \$90.12     | \$392.68    |  |  | \$62.27  | \$347.08    |
|         | Total Personnel        |                                 |  | \$1,729.37  | \$6,186.93  |  |  | \$876.27 | \$4,977.96  |
|         | Office Expenses        |                                 |  |             |             |  |  |          |             |
|         | 8105                   | Equipment & Software            |  | \$426.76    | \$1,353.06  |  |  | \$21.76  | \$1,206.46  |
|         | 8110                   | Supplies                        |  | \$473.28    | \$3,901.60  |  |  | \$0.00   | \$1,877.31  |
|         | 8120                   | Donated materials               |  | \$0.00      | \$2,043.00  |  |  | \$0.00   | \$0.00      |
|         | 8130                   | Utilities                       |  | \$122.80    | \$416.50    |  |  | \$36.50  | \$291.50    |
|         | 8140                   | Postage/Shipping                |  | \$512.15    | \$1,193.43  |  |  | \$200.00 | \$459.99    |
|         | 8170                   | Printing/Copying                |  | \$0.00      | \$3,886.01  |  |  | \$0.00   | \$4,107.21  |
|         | 8180                   | Books, Subscriptions, Reference |  | \$0.00      | \$0.00      |  |  | \$0.00   | \$779.71    |
|         | 8199                   | Misc. Office Expense            |  | \$0.00      | \$184.84    |  |  | \$0.00   | \$0.00      |
|         | Total Office Expense   |                                 |  | \$1,534.99  | \$12,978.44 |  |  | \$258.26 | \$8,722.18  |
|         | Travel & Meeting       |                                 |  |             |             |  |  |          |             |
|         | 8310                   | NSN Travel                      |  | \$0.00      | \$627.40    |  |  | \$0.00   | \$502.96    |
|         | 8320                   | Conference Space                |  | \$21,926.17 | \$34,969.52 |  |  | \$0.00   | \$41,787.90 |
|         | 8322                   | Conference Comp Fees            |  | \$0.00      | -\$3,290.00 |  |  | \$0.00   | \$24,745.00 |
|         | 8325                   | Honoraria                       |  | \$0.00      | \$450.00    |  |  | \$0.00   | \$0.00      |
|         | 8330                   | Sound, Zoom, Internet           |  | \$0.00      | \$5,286.18  |  |  | \$0.00   | \$2,500.00  |
|         | 8321                   | Presenter Payout                |  | \$0.00      | \$3,745.38  |  |  | \$294.00 | \$4,036.02  |
|         | Total Travel & Meeting |                                 |  | \$21,926.17 | \$41,788.48 |  |  | \$294.00 | \$73,571.88 |







2024-2026 Comparison

|                                      | Yr 2026 -<br>Texas | Yr 2025 -<br>Georgia | Yr 2024 -<br>Washington |
|--------------------------------------|--------------------|----------------------|-------------------------|
| Ordinary Income/Expense              |                    |                      |                         |
| Income                               |                    |                      |                         |
| Contributed Support                  |                    |                      |                         |
| 4010 Indiv/Business Contribution     | \$1,916.00         | \$266.60             | \$2,664.70              |
| 4220 Sponsorships as Donations       | \$2,043.00         | \$300.00             | \$666.52                |
| Total Contributed Support            | \$3,959.00         | \$566.60             | \$3,331.22              |
| Earned Revenues                      |                    |                      |                         |
| 5160 Bookstore Sales                 | \$114.29           | \$0.00               | \$511.20                |
| 5180 Conference Fees                 | \$52,669.80        | \$85,345.85          | \$83,187.35             |
| 5450 Advertising Revenue             | \$4,425.00         | \$6,250.00           | \$6,445.00              |
| Total Earned Revenues                | \$57,209.09        | \$91,595.85          | \$90,143.55             |
| Total Income                         | \$61,168.09        | \$92,162.45          | \$93,474.77             |
| Expense                              |                    |                      |                         |
| Conference Expenses                  |                    |                      |                         |
| 7540 Consulting Fees                 | \$200.00           | \$0.00               | \$1,598.36              |
| 8110 Supplies                        | \$3,701.31         | \$1,761.97           | \$1,344.22              |
| 8120 Donated Materials               | \$2,043.00         | \$0.00               | \$0.00                  |
| 8140 Postage/Shipping                | \$752.58           | \$359.99             | \$136.05                |
| 8170 Printing/Copying                | \$3,213.84         | \$4,107.21           | \$3,345.88              |
| 8310 Travel                          | \$627.40           | \$502.96             | \$488.86                |
| 8320 Meeting Space/Tour              | \$34,969.52        | \$41,787.90          | \$47,513.57             |
| 8322 Comp Fees                       | -\$3,290.00        | \$150.00             | \$0.00                  |
| 8325 Honoraria/Tips/SLAM             | \$250.00           | \$0.00               | \$0.00                  |
| 8321 Sound, Technology, Zoom, Travel | \$5,286.18         | \$2,500.00           | \$3,660.64              |
| 8321 Presenter Expense               | \$2,245.38         | \$2,366.02           | \$800.00                |
| 8516 Marketing Expense               | \$2,174.72         | \$1,200.00           | \$232.00                |
| 8561 Registration Development        | \$0.00             | \$1,000.00           | \$1,687.50              |
| 8590 Misc Expense                    | \$0.00             | \$115.22             | \$0.00                  |
| Total Expense                        | \$52,173.93        | \$55,851.27          | \$60,807.08             |
| Net Income                           | \$8,994.16         | \$36,311.18          | \$32,667.69             |

Note: adjusted figures for accurate comparison

# National Storytelling Network

## Profit & Loss Budget vs. Actual

### January through August 2026

|                                          | Jan - Aug 26 | Budget     |
|------------------------------------------|--------------|------------|
| Ordinary Income/Expense                  |              |            |
| Income                                   |              |            |
| 4000 • Contributed support               |              |            |
| 4010 • Indiv/business contribution       | 8,968.47     | 5,880.50   |
| 4110 • Donated pro services - GAAP       | 0.00         | 0.00       |
| 4130 • Gifts in kind - goods             | 0.00         | 0.00       |
| 4220 • Sponsorships as Donations         | 2,043.00     |            |
| Total 4000 • Contributed support         | 11,011.47    | 5,880.50   |
| 5000 • Earned revenues                   |              |            |
| 5151 • Silent Auction-Conf Proceeds      | 987.55       |            |
| 5112 • Teller Page Listings-Storynet     | 2,060.00     | 2,380.00   |
| 5150 • Online Auction Proceeds           | 4,496.46     | 1,500.00   |
| 5160 • Program-related sales other       | 114.29       | 1,500.00   |
| 5180 • Conference & Other Program Fees   | 52,864.80    | 112,973.64 |
| 5210 • Membership dues - individuals     | 16,297.50    | 18,602.50  |
| 5220 • Assessments & dues - orgs         | 3,350.00     | 2,725.00   |
| 5310 • Interest-savings/short-term inv   | 1,594.73     | 3,435.25   |
| 5440 • Non-program sales                 | 0.00         | 0.00       |
| 5450 • Advertising revenues              | 4,425.00     | 6,500.00   |
| 5477 • SMP Fees Earned                   | 0.00         | 50.00      |
| 5478 • ETSU Admin Fees                   | 0.00         | 100.00     |
| 5490 • Miscellaneous revenue             | 181.13       | 500.00     |
| 5495 • Resource Room Admin Commission    | 0.00         | 400.00     |
| Total 5000 • Earned revenues             | 86,371.46    | 150,666.39 |
| 5800 • Special events                    |              |            |
| 5820 • Special events - gift revenue     | 0.00         | 156.00     |
| Total 5800 • Special events              | 0.00         | 156.00     |
| Total Income                             | 97,382.93    | 156,702.89 |
| Gross Profit                             | 97,382.93    | 156,702.89 |
| Expense                                  |              |            |
| 7000 • Grant & contract expense          |              |            |
| 7019 • All Grants                        |              |            |
| 7023 • Windham Scholarship-Conference    | 3,290.00     | 0.00       |
| 7022 • Member Grants                     | 5,000.00     |            |
| 7025 • Awards & grants - individuals     | 1,000.00     |            |
| Total 7019 • All Grants                  | 9,290.00     | 0.00       |
| Total 7000 • Grant & contract expense    | 9,290.00     | 0.00       |
| 7200 • Salaries & related expenses       |              |            |
| 7220 • Salaries & wages - other          | 5,133.00     | 13,333.32  |
| 7250 • Payroll taxes                     | 392.68       | 1,020.68   |
| Total 7200 • Salaries & related expenses | 5,525.68     | 14,354.00  |
| 7500 • Other personnel expenses          |              |            |
| 7510 • Fundraising fees                  | 0.00         | 0.00       |
| 7540 • Professional fees - other         | 661.25       |            |
| 7541 • Professional Fees Donated         | 0.00         | 0.00       |
| 7555 • Other                             | 0.00         | 0.00       |
| Total 7500 • Other personnel expenses    | 661.25       | 0.00       |

# National Storytelling Network

## Profit & Loss Budget vs. Actual

### January through August 2026

|                                                    | Jan - Aug 26     | Budget            |
|----------------------------------------------------|------------------|-------------------|
| <b>8100 • Non-personnel expenses</b>               |                  |                   |
| 8105 • Computer Equipment & Software               | 1,353.06         | 1,304.46          |
| 8110 • Supplies                                    | 3,901.60         | 1,942.98          |
| 8120 • Donated materials & supplies                | 2,043.00         |                   |
| 8130 • Telephone & telecommunications              | 416.50           | 333.32            |
| 8140 • Postage, shipping, delivery                 | 1,193.43         | 441.58            |
| 8170 • Printing & copying                          | 3,886.01         | 4,000.00          |
| 8180 • Books, subscriptions, reference             | 0.00             | 750.00            |
| 8199 • Non-Personnel Other                         | 184.84           |                   |
| <b>Total 8100 • Non-personnel expenses</b>         | <b>12,978.44</b> | <b>8,772.34</b>   |
| <b>8300 • Travel &amp; meetings expenses</b>       |                  |                   |
| 8310 • Travel                                      | 627.40           | 1,000.00          |
| 8320 • Conference, convention, meeting             | 34,969.52        | 42,000.00         |
| 8322 • Comp Conference Fees                        | -3,290.00        | 25,000.00         |
| 8325 • Honoraria                                   | 450.00           |                   |
| 8330 • Sound, technology, Zoom etc                 | 5,286.18         | 2,500.00          |
| 8321 • Presenter payout                            | 3,745.38         | 4,500.00          |
| <b>Total 8300 • Travel &amp; meetings expenses</b> | <b>41,788.48</b> | <b>75,000.00</b>  |
| <b>8500 • Misc expenses</b>                        |                  |                   |
| 8516 • Marketing Expense                           | 2,369.52         | 5,000.00          |
| 8520 • Insurance - non-employee                    | 1,069.00         | 3,243.00          |
| 8530 • Membership dues - organization              | 236.34           | 300.00            |
| 8547 • Non-NSN Event Sponsorship                   | 0.00             | 3,500.00          |
| 8555 • Program Related Fees                        | 1,737.60         | 2,000.00          |
| 8560 • Outside computer svcs/Website               | 842.67           | 1,333.32          |
| 8561 • Website Enhancement                         | 1,800.00         | 3,333.32          |
| 8590 • Other expenses                              | 0.01             | 300.00            |
| <b>Total 8500 • Misc expenses</b>                  | <b>8,055.14</b>  | <b>19,009.64</b>  |
| <b>8600 • Business expenses</b>                    |                  |                   |
| 8640 • Bank Fees                                   | 2,908.41         | 3,858.15          |
| 8670 • Organizational (corp) expenses              | 10.00            | 500.00            |
| <b>Total 8600 • Business expenses</b>              | <b>2,918.41</b>  | <b>4,358.15</b>   |
| <b>Total Expense</b>                               | <b>81,217.40</b> | <b>121,494.13</b> |
| <b>Net Ordinary Income</b>                         | <b>16,165.53</b> | <b>35,208.76</b>  |
| <b>Other Income/Expense</b>                        |                  |                   |
| Other Expense                                      |                  |                   |
| 9950 • Transfer to Restricted Funds                | 0.00             | 0.00              |
| <b>Total Other Expense</b>                         | <b>0.00</b>      | <b>0.00</b>       |
| <b>Net Other Income</b>                            | <b>0.00</b>      | <b>0.00</b>       |
| <b>Net Income</b>                                  | <b>16,165.53</b> | <b>35,208.76</b>  |

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Accrual Basis

**National Storytelling Network**  
**Profit & Loss Budget Overview**  
 January through December 2026

|                                          | Jan - Mar 26 | Apr - Jun 26 | Jul - Sep 26 | Oct - Dec 26 | TOTAL<br>Jan - Dec 26 |
|------------------------------------------|--------------|--------------|--------------|--------------|-----------------------|
| Ordinary Income/Expense                  |              |              |              |              |                       |
| Income                                   |              |              |              |              |                       |
| 4000 • Contributed support               |              |              |              |              |                       |
| 4010 • Indiv/business contribution       | 2,886.00     | 1,702.50     | 1,818.00     | 5,593.50     | 12,000.00             |
| 4110 • Donated pro services - GAAP       | 0.00         | 0.00         | 0.00         | 5,000.00     | 5,000.00              |
| 4130 • Gifts in kind - goods             | 0.00         | 0.00         | 0.00         | 0.00         | 0.00                  |
| Total 4000 • Contributed support         | 2,886.00     | 1,702.50     | 1,818.00     | 10,593.50    | 17,000.00             |
| 5000 • Earned revenues                   |              |              |              |              |                       |
| 5112 • Teller Page Listings-Storynet     | 700.00       | 1,140.00     | 720.00       | 640.00       | 3,200.00              |
| 5150 • Online Auction Proceeds           | 0.00         | 0.00         | 1,500.00     | 0.00         | 1,500.00              |
| 5160 • Program-related sales other       | 0.00         | 0.00         | 1,500.00     | 0.00         | 1,500.00              |
| 5180 • Conference & Other Program Fees   | 13,356.07    | 64,256.56    | 36,619.03    | 768.34       | 115,000.00            |
| 5210 • Membership dues - individuals     | 6,027.50     | 8,670.00     | 5,052.50     | 6,250.00     | 26,000.00             |
| 5220 • Assessments & dues - orgs         | 700.00       | 1,475.00     | 1,100.00     | 725.00       | 4,000.00              |
| 5310 • Interest-savings/short-term inv   | 1,039.39     | 1,276.25     | 1,440.15     | 744.21       | 4,500.00              |
| 5440 • Non-program sales                 | 0.00         | 0.00         | 0.00         | 0.00         | 0.00                  |
| 5450 • Advertising revenues              | 1,505.00     | 4,995.00     | 0.00         | 0.00         | 6,500.00              |
| 5477 • SMP Fees Earned                   | 50.00        | 0.00         | 0.00         | 0.00         | 50.00                 |
| 5478 • ETSU Admin Fees                   | 0.00         | 100.00       | 0.00         | 0.00         | 100.00                |
| 5490 • Miscellaneous revenue             | 350.00       | 150.00       | 0.00         | 0.00         | 500.00                |
| 5495 • Resource Room Admin Commission    | 0.00         | 0.00         | 400.00       | 0.00         | 400.00                |
| Total 5000 • Earned revenues             | 23,727.96    | 82,062.81    | 48,331.68    | 9,127.55     | 163,250.00            |
| 5800 • Special events                    |              |              |              |              |                       |
| 5820 • Special events - gift revenue     | 0.00         | 0.00         | 739.00       | 261.00       | 1,000.00              |
| Total 5800 • Special events              | 0.00         | 0.00         | 739.00       | 261.00       | 1,000.00              |
| Total Income                             | 26,613.96    | 83,765.31    | 50,888.68    | 19,982.05    | 181,250.00            |
| Gross Profit                             | 26,613.96    | 83,765.31    | 50,888.68    | 19,982.05    | 181,250.00            |
| Expense                                  |              |              |              |              |                       |
| 7000 • Grant & contract expense          |              |              |              |              |                       |
| 7019 • All Grants                        |              |              |              |              |                       |
| 7023 • Windham Scholarship-Conference    | 0.00         | 0.00         | 0.00         | 0.00         | 0.00                  |
| Total 7019 • All Grants                  | 0.00         | 0.00         | 0.00         | 0.00         | 0.00                  |
| Total 7000 • Grant & contract expense    | 0.00         | 0.00         | 0.00         | 0.00         | 0.00                  |
| 7200 • Salaries & related expenses       |              |              |              |              |                       |
| 7220 • Salaries & wages - other          | 4,999.97     | 5,000.01     | 5,000.01     | 5,000.01     | 20,000.00             |
| 7250 • Payroll taxes                     | 382.78       | 382.74       | 382.74       | 382.74       | 1,531.00              |
| Total 7200 • Salaries & related expenses | 5,382.75     | 5,382.75     | 5,382.75     | 5,382.75     | 21,531.00             |
| 7500 • Other personnel expenses          |              |              |              |              |                       |
| 7510 • Fundraising fees                  | 0.00         | 0.00         | 0.00         | 0.00         | 0.00                  |
| 7541 • Professional Fees Donated         | 0.00         | 0.00         | 0.00         | 5,000.00     | 5,000.00              |
| 7555 • Other                             | 0.00         | 0.00         | 0.00         | 0.00         | 0.00                  |
| Total 7500 • Other personnel expenses    | 0.00         | 0.00         | 0.00         | 5,000.00     | 5,000.00              |

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Accrual Basis

**National Storytelling Network**  
**Profit & Loss Budget Overview**  
 January through December 2026

|                                                    | Jan - Mar 26     | Apr - Jun 26     | Jul - Sep 26     | Oct - Dec 26     | TOTAL<br>Jan - Dec 26 |
|----------------------------------------------------|------------------|------------------|------------------|------------------|-----------------------|
| <b>8100 • Non-personnel expenses</b>               |                  |                  |                  |                  |                       |
| 8105 • Computer Equipment & Software               | 228.65           | 877.32           | 940.25           | 953.78           | 3,000.00              |
| 8110 • Supplies                                    | 0.00             | 860.25           | 1,082.73         | 57.02            | 2,000.00              |
| 8130 • Telephone & telecommunications              | 124.97           | 125.01           | 125.01           | 125.01           | 500.00                |
| 8140 • Postage, shipping, delivery                 | 0.00             | 101.34           | 398.66           | 0.00             | 500.00                |
| 8170 • Printing & copying                          | 0.00             | 4,000.00         | 0.00             | 0.00             | 4,000.00              |
| 8180 • Books, subscriptions, reference             | 0.00             | 750.00           | 0.00             | 0.00             | 750.00                |
| <b>Total 8100 • Non-personnel expenses</b>         | <b>353.62</b>    | <b>6,713.92</b>  | <b>2,546.65</b>  | <b>1,135.81</b>  | <b>10,750.00</b>      |
| <b>8300 • Travel &amp; meetings expenses</b>       |                  |                  |                  |                  |                       |
| 8310 • Travel                                      | 1,000.00         | 0.00             | 0.00             | 0.00             | 1,000.00              |
| 8320 • Conference, convention, meeting             | 475.00           | 37,071.72        | 4,453.28         | 0.00             | 42,000.00             |
| 8322 • Comp Conference Fees                        | 0.00             | 0.00             | 25,000.00        | 0.00             | 25,000.00             |
| 8330 • Sound, technology, Zoom etc                 | 0.00             | 0.00             | 2,500.00         | 0.00             | 2,500.00              |
| 8321 • Presenter payout                            | 795.00           | 2,129.00         | 1,576.00         | 1,500.00         | 6,000.00              |
| <b>Total 8300 • Travel &amp; meetings expenses</b> | <b>2,270.00</b>  | <b>39,200.72</b> | <b>33,529.28</b> | <b>1,500.00</b>  | <b>76,500.00</b>      |
| <b>8500 • Misc expenses</b>                        |                  |                  |                  |                  |                       |
| 8516 • Marketing Expense                           | 2,000.00         | 3,000.00         | 0.00             | 0.00             | 5,000.00              |
| 8520 • Insurance - non-employee                    | 3,243.00         | 0.00             | 0.00             | 2,257.00         | 5,500.00              |
| 8530 • Membership dues - organization              | 0.00             | 200.00           | 100.00           | 300.00           | 600.00                |
| 8547 • Non-NSN Event Sponsorship                   | 0.00             | 2,000.00         | 1,500.00         | 0.00             | 3,500.00              |
| 8555 • Program Related Fees                        | 0.00             | 2,000.00         | 0.00             | 500.00           | 2,500.00              |
| 8560 • Outside computer svcs/Website               | 499.97           | 500.01           | 500.01           | 500.01           | 2,000.00              |
| 8561 • Website Enhancement                         | 1,249.97         | 1,250.01         | 1,250.01         | 1,250.01         | 5,000.00              |
| 8590 • Other expenses                              | 0.00             | 0.00             | 300.00           | 0.00             | 300.00                |
| <b>Total 8500 • Misc expenses</b>                  | <b>6,992.94</b>  | <b>8,950.02</b>  | <b>3,650.02</b>  | <b>4,807.02</b>  | <b>24,400.00</b>      |
| <b>8600 • Business expenses</b>                    |                  |                  |                  |                  |                       |
| 8640 • Bank Fees                                   | 981.73           | 1,994.74         | 1,072.51         | 451.02           | 4,500.00              |
| 8670 • Organizational (corp) expenses              | 0.00             | 0.00             | 500.00           | 0.00             | 500.00                |
| <b>Total 8600 • Business expenses</b>              | <b>981.73</b>    | <b>1,994.74</b>  | <b>1,572.51</b>  | <b>451.02</b>    | <b>5,000.00</b>       |
| <b>Total Expense</b>                               | <b>15,981.04</b> | <b>62,242.15</b> | <b>46,681.21</b> | <b>18,276.60</b> | <b>143,181.00</b>     |
| <b>Net Ordinary Income</b>                         | <b>10,632.92</b> | <b>21,523.16</b> | <b>4,207.47</b>  | <b>1,705.45</b>  | <b>38,069.00</b>      |
| <b>Other Income/Expense</b>                        |                  |                  |                  |                  |                       |
| Other Expense                                      |                  |                  |                  |                  |                       |
| 9950 • Transfer to Restricted Funds                | 0.00             | 0.00             | 0.00             | 8,000.00         | 8,000.00              |
| <b>Total Other Expense</b>                         | <b>0.00</b>      | <b>0.00</b>      | <b>0.00</b>      | <b>8,000.00</b>  | <b>8,000.00</b>       |
| <b>Net Other Income</b>                            | <b>0.00</b>      | <b>0.00</b>      | <b>0.00</b>      | <b>-8,000.00</b> | <b>-8,000.00</b>      |
| <b>Net Income</b>                                  | <b>10,632.92</b> | <b>21,523.16</b> | <b>4,207.47</b>  | <b>-6,294.55</b> | <b>30,069.00</b>      |